

*Niko-Sem*

尼克森微電子股份有限公司

NIKO SEMICONDUCTOR Co., Ltd.

We power the hi-tech.

# 經營理念 Business philosophy

## 創新 *Innovation*

以先進技術領導同業，以創新產品傲視群倫

Be a leading innovator in advanced technologies and new products

## 品質 *Quality*

以流程制度嚴格把關，以謹慎態度堅持品質

Ensure high quality by applying strict workflow and prudent attitude

## 服務 *Service*

以機動彈性提供服務，以誠懇耐心創造雙贏

Provide our customers with the best service and wholehearted support

## 關懷 *Sincereness*

以愛心誠意關懷客戶，以回饋共享造福社會

Treat our customers sincerely and return our favorites to the society



## 企業願景 Company Vision

- 成為台灣主要類比、功率IC及元件供應商

**Be the Major Vendor of Analog, Power ICs and Devices Design Company in Taiwan**

- 成為世界級類比、功率IC及元件設計公司

**Be the Worldwide Analog, Power ICs and Devices Design Company**

- 成為投資者願意加入的公司

**Be A Place Where Shareholders Are Willing to Join Us Together**


## 企業使命 Company Mission

- 藉由不斷的研發高品質的類比及功率產品，提供客戶具備價格競爭力、創新及完整的解決方案 **Dedicated to Provide Our Customers with Cost Effective, Innovative and Total Solutions through Continuously Inventing High-Quality Analog and Power Products.**
- 不斷的與合作夥伴創造雙贏的策略 **Always Establish a Strategic Win-Win Business Model with Partners**

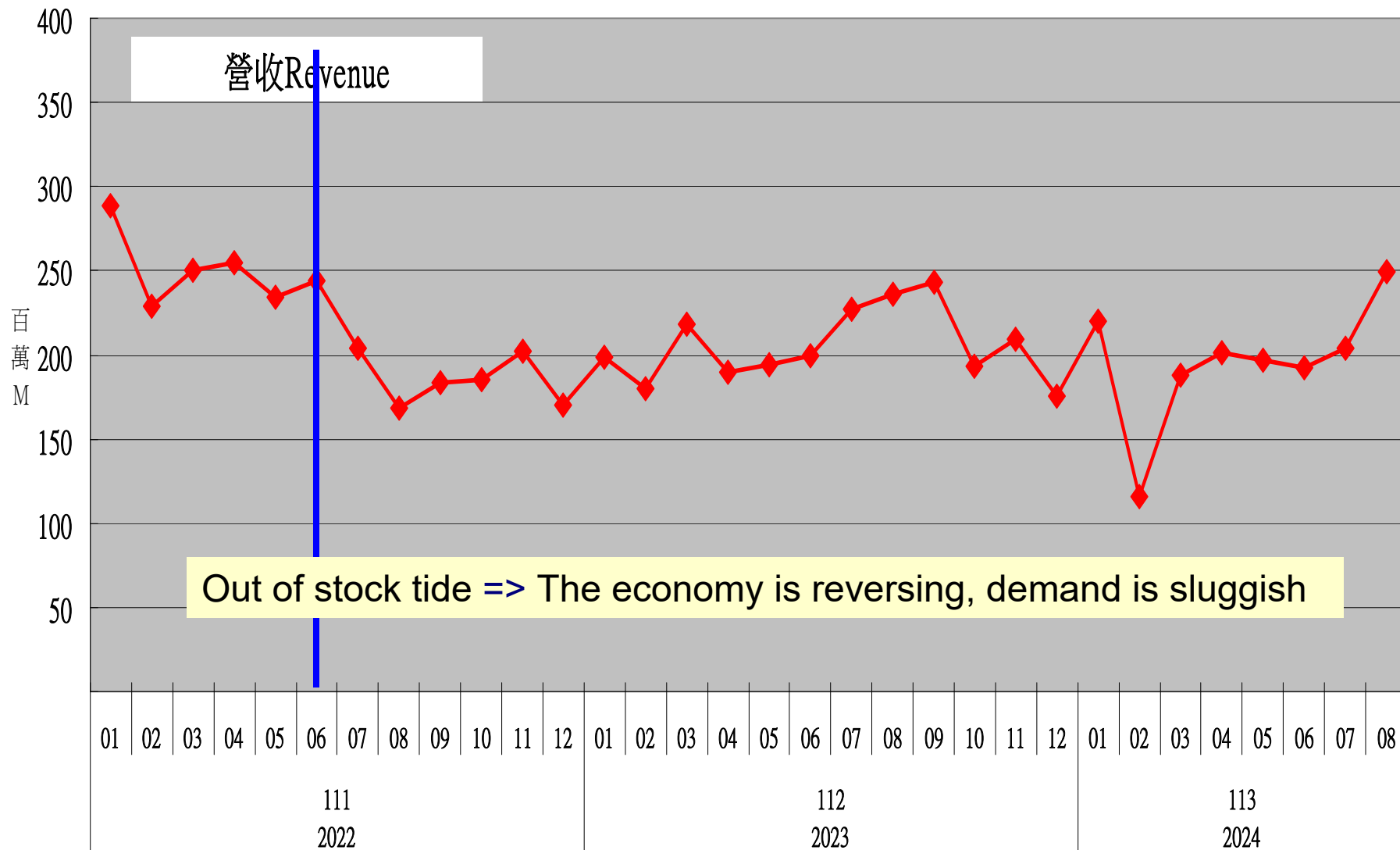


# FINANCIAL REPORT FOR THE SIX MONTHS ENDED JUNE 30, 2024

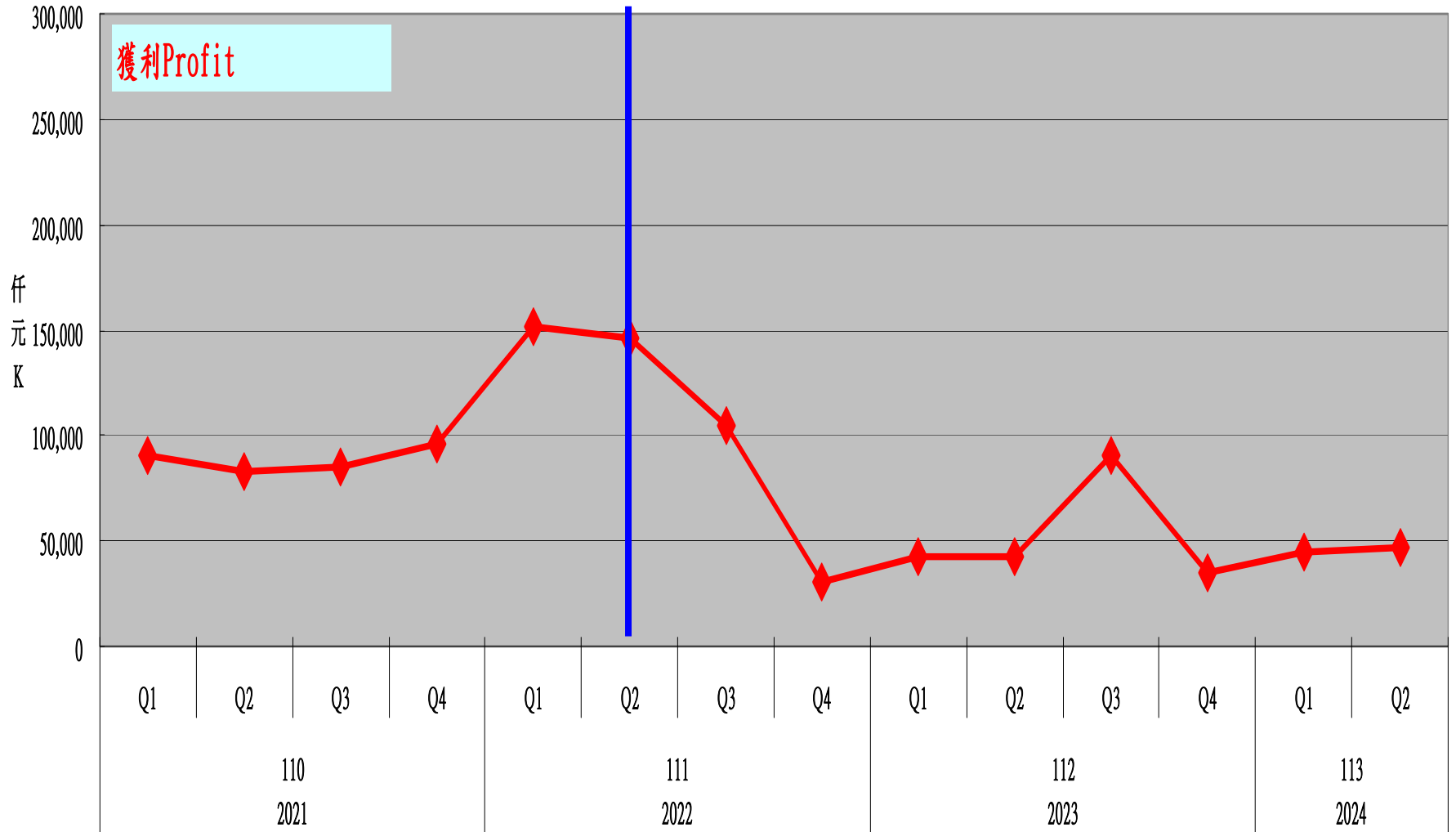
- 一、Competitiveness：
  - 1.1 Revenue
  - 1.2 Profit
  
- 二、Managing Energy:
  - 2.1、Inventory
  - 2.2、USD hedging
  
- 三、Operating Results: Financial Statements

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- 一、Competitiveness :
  - 1.1 Revenue
  - 1.2 Profit

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- 二、Managing Energy:
    - 2.1、Inventory
    - 2.2、USD hedging

## 二. Managing Energy: Inventory

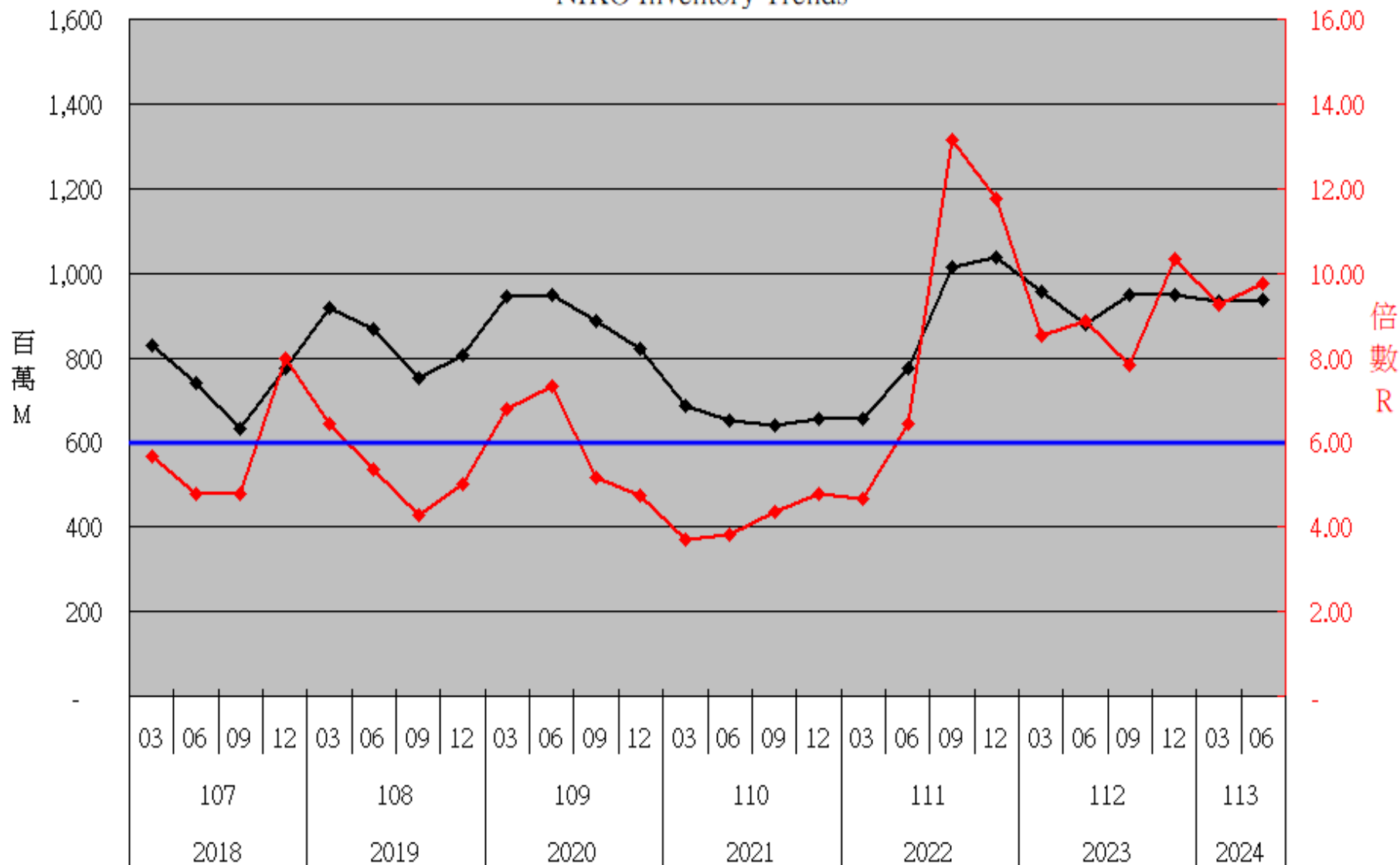
period	2023					2024		
	Q1	Q2	Q3	Q4	Sum	Q1	Q2	Sum
Inventory gross	859,401	789,160	777,236	852,227		824,387	801,484	
Allowance	(135,873)	(148,622)	(149,860)	(130,356)		(128,905)	(121,718)	
Inventory net	723,528	640,538	627,376	721,871		695,482	679,766	
Inventory G&L	(25,237)	(12,749)	(1,238)	(6,038)	(45,262)	1,451	7,187	8,638

**Continuous** process + **Long** material preparation cycle +  
 Capacity **limit** + HUB (**Predicted** material preparation)  
 => Revenue, Inventory, Funds, Inventory G&L

庫存量  
Stock

### 尼克森存貨趨勢 NIKO Inventory Trends

庫存量/銷量  
Stock Qty/Sales



## 二. Managing Energy : USD hedging

Period	2023					2024		
	Q1	Q2	Q3	Q4	Sum	Q1	Q2	Sum
US dollar assets	34,410	30,721	37,664	33,402		30,299	28,395	
US dollar liabilities	8,102	7,322	15,611	16,416		11,417	13,005	
SWAP	18,690	8,010	0	12,460		8,900	8,900	
Net position	7,618	15,389	22,053	4,526		9,982	6,490	
Exchange rate	30.45	31.14	32.27	30.71		32.00	32.45	
+/-	(0.26)	0.69	1.13	(1.57)	(0.01)	1.30	0.45	1.75
Exchange G&L	(7,116)	7,294	21,687	(16,256)	5,609	6,732	(656)	6,076

Note : Fluctuation of Liabilities of USD (payable) is mainly caused by the deferred payment on holiday and across month.

USD **denominated** + **Difference** in days between receipt and payment + Fund **status, flow** (interest, exchange rate)

=> Funds, receivables and payables, foreign exchange G&L

日線 週線 月線

# USD/NTD



美元/台幣, 天, 外匯 ▾ 開=32.820 高=32.860 低=32.761 收=32.838 0.000 (0.00%)



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- 三、 Operating Results:
  - Financial Statements

Financial Statements	2023					2024		
	Q1	Q2	Q3	Q4	Sum	Q1	Q2	Sum
Operating Revenue	597,058	583,908	705,885	577,688	2,464,539	523,597	590,594	1,114,191
Gross Profit	143,624	151,789	198,149	149,742	643,304	137,288	156,467	293,755
Gross Profit Rate	24%	26%	28%	26%	26%	26%	26%	26%
Operating expenses	84,364	93,704	109,079	90,877	378,024	90,925	101,845	192,770
Operating Income	59,260	58,085	89,070	58,865	265,280	46,363	54,622	100,985
Non-operating income and expenditure	(6,781)	12,470	24,270	(10,546)	19,413	9,654	7,835	17,489
Pretax Income	52,479	70,555	113,340	48,319	284,693	56,017	62,457	118,474
Net Income	42,064	42,044	90,652	35,042	209,802	44,729	46,833	91,562
EPS	0.59	0.59	1.28	0.49	2.95	0.63	0.66	1.29
Exchange G&L	(7,116)	7,294	21,687	(16,256)	5,609	6,732	(656)	6,076
Inventory G&L	25,237	12,749	1,238	6,038	45,262	(1,451)	(7,187)	(8,638)
Product Gross Profit	168,861	164,538	199,387	155,780	688,566	135,837	149,280	285,117
Product Gross Profit Rate	28%	28%	28%	27%	28%	26%	25%	26%
Inventory gross	859,401	789,160	751,694	852,227		824,387	801,484	
Allowance	(135,873)	(148,622)	(124,318)	(130,356)		(128,905)	(121,718)	
Inventory net	723,528	640,538	627,376	721,871		695,482	676,766	

~ 簡報結束  
感謝您的聆聽 ~





